

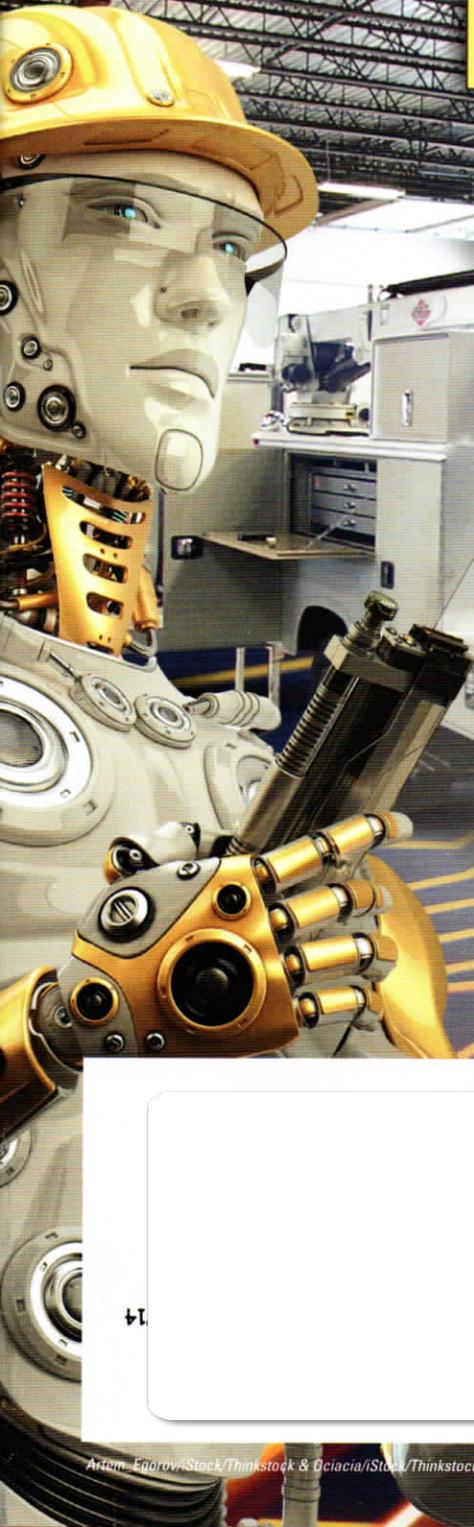
TRAILER BODY BUILDERS®

REACHING MANUFACTURING & DISTRIBUTING EXECUTIVES

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BUILDERS®

Distributor Issue



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ColdSled simplifies pre-chilled transport

VT Hackney Inc is tackling the demand for pre-chilled transport by releasing the ColdSled commercial cooler. Through its Kidron and Hackney brands, VT Hackney touches a variety of markets, such as foodservice and beverage, that require temperature control management during daily delivery. The ColdSled is designed to be mobile, allowing operators the flexibility to allocate to specific routes that require cold chain transport, while using their current dry body fleet.



The ColdSled is a commercial grade cooler designed to take on the rigors of daily loading and unloading. It features a durable aluminum structure with 3 inches of foam insulation for maximum thermal efficiency. This cooler has a built-in pallet that can accept forklifts or pallet jacks.

The ColdSled is a perfect match for pre-chilled keg, beverage, and produce items that require a level

of temperature control on typical delivery routes. Custom sizes are available.

Additional ColdSled sales and product information can be found at www.vthackneyparts.com.

Muncie unveils three-line system option

Muncie Power Products Inc's line of dump pumps is available in a three-line system option to help prevent the most common dump pump failure of high temperatures resulting from the pump being operated too long in neutral.

A three-line system includes a separate line to return hydraulic oil from the cylinder directly to the reservoir instead of forcing its way back through the inlet line. The three-line allows faster down cycles and ultimately runs cooler.

Available dump pumps include the E Series and S Series. Both the E and S Series are available in the three-line option; two-line systems are also available. These systems can function effectively, but only if not left operating too long in neutral.

The E Series has a maximum pressure of 2500 psi and is the standard equipment for tandem, tri-axle dumps, and dump trailers with high-volume cylinders. Its pressure-balanced wear plates promote high efficiency. Larger port options for fast cycle times are available with the EH model.

Designed for small single- or tandem-axle dump trucks, the S Series is available in 6, 11, and 15 gpm at 1000 rpm sizes. The three-way dump pump valve allows for proper single-acting hoist operation on smaller dump truck applications.

Access www.munciepower.com/dumpumps or contact customer service at 1-800-367-7867 for more information.

FOR INFO on industry suppliers go to <http://directory.trailer-bodybuilders.com> >> **Buyer's Guide**
Or use this link in the center of the Home page

Smart-Charge system pulls power from all sources

Phillips Industries has introduced the Permalogic Smart-Charge trailer power management system.

This "smart" charging system for liftgate and auxiliary battery banks recognizes and automatically manages the best power source(s) to charge batteries from all available sources collectively at the same time.

The Permalogic Smart-Charge system can pull collectively from all available sources, unlike systems on the market that can only draw power from one source. It can pull from these sources individually or collectively: dual-/single-pole liftgate charging systems, tractor batteries, reefer units, and even solar power sources. The system has built-in low voltage detection to avoid draining power sources, and an LED indicator to display which power input source is being used.

This cutting edge charging management system ensures that no matter which applications a fleet uses, it will always get the most power and charge to the trailer battery system.

Access www.phillipsind.com to learn more.

SANBORN AIR BRAKE TANKS

Sanborn manufactures standard air brake tanks for semi-trucks and trailers in 8", 9.5" and 12" diameters.
Conforms to ISO 9001: 2008

SUPERIOR PERFORMANCE
Sanborn air brake tanks are designed to exceed the rugged environment often encountered by the truck and trailer industry.

ASME & DOT CERTIFIED
All air brake tanks meet or exceed requirements set forth by the SAE J10 standards and FMVSS 121 DOT standards of performance.

AMERICAN MADE
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MADE IN THE USA

Trailer, truck, & body OEMs

Daimler Trucks North America (DTNA) announced a series of executive appointments to its Aftermarket and Operations organization effective June 1, 2017. **Rich Simons** has been named general manager, aftermarket parts sales at DTNA. He will succeed **Jeff Wallis**, who will be retiring from a career of more than 35 years. Simons began his most recent role as general manager, Central Service in 2015. **Paul Romanaggi**, who succeeds Simons in that role, most recently was general manager of Supplier Management & Quality. Succeeding Romanaggi will be **Carsten Kirchholtes**, who has held several director roles in the **Mercedes-Benz** purchasing departments in Germany and the United States. Succeeding Kirchholtes as general manager of procurement at DTNA will be **Christoph Mertens**, who will be moving from his role as head of Daimler Trucks Vehicle Modules and Platform Management in Stuttgart, Germany. **Sungsoo Lee**, the plant manager of **Saltillo Truck Manufacturing**, has been named general manager of Operations Planning and Quality Management.

Nikola Motor Company announced that **Jonathan Spira** has joined its executive management team as chief financial officer (CFO). Most recently, Spira served as CFO at **Untangle Inc.**, a security software and appliance company, where he led its integration of three acquisitions and successful sale to **Providence Equity**.

Component manufacturers

Muncie Power Products Inc has introduced its new director-zone sales team, **Mike Rasnick**. He came to Muncie Power Products in November 2016 with 15 years of sales experience within the industry, having most recently served in a similar leadership role.

Truck-Lite Co LLC has named **John Cecco** its new vice-president of sales. He also will oversee the firm's customer service, pricing and forecasting departments after the retirement of **Bob Ives**, former vice-president of business development. With 13 years of experience at Truck-Lite, Cecco previously served as vice-president of operations.

Phillips Industries has promoted **Rob Myers** to vice-president of sales. Myers joined the company in September 2015 as director of sales.

Yokohama Tire Corporation (YTC) announced that **Jeff Barna** has joined the company as chief operating officer. Reporting to **Shinichi Takimoto**, YTC president, Barna will also be on YTC's executive committee. He previously served in management, sales and logistics positions, most recently at **Nilfisk-Advance Inc.**

Karmak Inc announced that **Jim Hurt** has joined the firm as a regional sales manager in the Northeast Region. He previously worked as director of sales for major accounts and vice-president of sales for a dealer management system provider for 20 years in both the heavy-duty and automotive marketplace.

Dealers/distributors

Rush Enterprises Inc has appointed **Victor Cummings** as vice-president of service operations. Cummings, who joined Rush in 2011, most recently was regional general manager of the company's Mid-Atlantic Region.



Mike Rasnick



Victor Cummings



Jerry Steele

Industry association profiles

The **Heavy Duty Manufacturers Association (HDMA)** has named **Tim Musgrave**, president and CEO of **Pressure Systems International**, as its 2017 chairman. He has served on the HDMA board of directors since 2004 and has been a member of the executive committee since 2013. **Steve Robinson**, director OEM sales and dealer programs for **PSI**, has been appointed 2017 chairman of the **National Trailer Dealers Association (NTDA)**. He has been a NTDA member since 2010.

American Trucking Associations has hired **John Drake** as its newest senior vice-president of legislative affairs. He previously held several posts within the **US Department of Transportation**, including deputy administrator of the **Pipeline and Hazardous Materials Safety Administration**, deputy assistant secretary for transportation policy and director of governmental affairs for the **Federal Motor Carrier Safety Administration**. He also has served as a staff member for both the Senate Commerce, Science and Transportation Committee's Subcommittee on Surface Transportation and Merchant Marine Infrastructure, Safety and Security, as well as the House Transportation and Infrastructure Committee's Railroads, Pipelines and Hazardous Materials Subcommittee.

Obituaries

Jerry Allen Steele, former vice-president of sales at **Ridewell Suspensions**, died February 1, 2017, at his home in Joplin MO following a battle with cancer. He was 78. Born on February 26, 1938, to the late Frank and Ruth (Laughridge) Steele, he served in the US Army 101st Airborne. He married Dorothy Allen Steele on April 26, 1957. He was employed as vice-president of maintenance at **Tri-State Motor Transit** in Joplin before becoming vice-president of sales at **Ridewell** in Springfield MO. Steele is survived by his wife, Dorothy Steele; one son, Scott Steele; one daughter, Leigh Saxon and husband Terrill; two brothers, Don Steele and wife Kay, and Johnny Steele; and two grandchildren, Jack Saxon and Whit Saxon. He was preceded in death by a son, Jack; a grandson, Paul Saxon; a brother, Phillip Steele; and a sister, Ann Steele. Memorial contributions may be given to St Jude's Children's Hospital for Cancer Research in care of the Mason-Woodard Mortuary in Joplin.

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