

NOVEMBER 2018

# HDT

HEAVY DUTY TRUCKING

*THE FLEET BUSINESS AUTHORITY*

**TEST DRIVE**  
X15/ENDURANT  
POWERTRAIN

**MEDIUM-DUTY  
UPDATE**

**SUSPENSION  
MAINTENANCE**

**WHAT A GLOBAL  
TRUCK SHOW  
MEANS TO YOU**

**KENWORTH'S  
NEW W990**

**TOP**

**GREEN**

**FLEETS**

**2018**

**INDUSTRY LEADERS SHOW THERE  
ARE MANY PATHS TO SUSTAINABILITY,  
FROM BETTER MPG TO ALTERNATIVE  
FUELS TO "GREEN" FACILITIES**

nology officer of Wabash National, passed away at the age of 72. Ehrlich, along with his brother Jerry, founded the trailer and body maker in 1985. Ehrlich authored more than 60 patents for Wabash.



**EHRlich**

**RoadDor** is rebranding as **McLaren Doors** in order to represent the company's change in ownership and show an increased focus on digital marketing.

**Andy Transport** launched its newest business venture: **Tristan Fleet Management**. The new company operates several truck and trailer maintenance centers and offers personalized fleet management services, such as preventive maintenance, equipment inspection, and general mechanic and collision repairs.

**Yokohama Tire Corp.** opened its new tire research and development facility – the Yokohama Development Center America – in Cornelius, North Carolina. The high-tech, 25,000-square-foot building replaces the temporary R&D office Yokohama has used in Concord since 2016.

The American Trucking Associations' **Technology & Maintenance Council** and the **PIT Group** of FPInnovations reached a deal to form a collaborative partnership. TMC will partner with PIT Group in field testing and truck engineering projects, while PIT Group will offer TMC members access to engineering services at a discount.

New York-based **Greenbriar Equity Group** acquired **Spireon Inc.** from Bertram Capital, a San Mateo-based equity firm that has presided over the expansion of the telematics provider since installing new leadership in 2016.

The **Volvo Trucks** design team received recognition from the Industrial Designers Society of America for its work designing the new Volvo VNL series. Volvo Trucks' design team received IDSA's Silver International Design Excellence Awards.

**Pete Joy** of **Phillips Industries** received the Commercial Vehicle Solutions Network President's Award, recognizing individuals who have contributed to the heavy-duty aftermarket and promoted and supported the independent aftermarket distributor.

**Bendix** has acquired the **ProSteering** steering component remanufacturer brand from JM Engineered Products, a move that could eventually contribute to advanced driver assistance systems.

The **Insurance Institute for Highway Safety** awarded its **ToughGuard** underride guard rating to Great Dane, Hyundai Translead, Manac, Stoughton Trailers, Strick Trailers, Utility Trailer Manufacturing, Vanguard National Trailer, and Wabash National, representing 80% of trailers on the road. To qualify for the IIHS ToughGuard award, trailers must have rear guards that prevent underride of a midsize car in three test modes: full-width, 50% overlap, and 30% overlap.



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## BY THE NUMBERS

**370,000**

Trailer orders have totaled 370,000 units from Aug. 2017 through Aug. 2018, breaking several records so far this year.

**3.2 Million**

The projected number of Class 4 through Class 8 commercial trucks to be sold globally in 2018, representing a 1.7% increase over 2017.

**21.7 Billion**

Over the next 10 years, the American Trucking Associations' Freight Forecast projects that tonnage transported will grow from 16 billion tons in 2018 to 21.7 billion tons by 2029.