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February 2018

Trailer Output Report

Another solid year for trailer production

**First look: Stoughton's
new reefer line**

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Plus:

- Succession success
- CARB's Phase 2 rule
- Heavy-haul history

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Industry Newsdesk

Phillips Industries looks back on 90 years

Phillips Industries embarks in 2018 on a year-long celebration of its 90th year in business.

Rob Phillips, president and chief operating officer, detailed historical milestones and cultural principles important to the formation and development of the company into an innovator of commercial vehicle electrical and air brake components and a global supplier.

From its beginning in 1928 as a Los Angeles auto and truck parts distributor, to a global business manufacturing and distributing more than 8,000 products in more than 40 nations, Phillips Industries has stayed true to the family values of taking care of customers and employees, a can-do solve it attitude for any problem, determination and reinvesting in the business.

The company operates three manufacturing facilities, in California, Mexico and China staffed with more than 1,000 employees. Some facts about Phillips Industries:

- Every truck manufactured in North America has Phillips products on it.
- Mercedes trucks manufactured in Europe are standard with Phillips products.
- More than 55% of North American-produced trailers are shipped with Phillips components.
- The largest trailer manufacturer in China uses Phillips harnesses as its standard.

Visit www.phillipsind.com to learn more.

PACCAR MX Engine Council is chosen

Kenworth Truck Company has named its 2018 Kenworth PACCAR MX Engine Council.

Leading service managers and directors at Kenworth dealerships in the United States and Canada serve on the council, which assists the company in developing guidelines for service improvements and support for PACCAR MX-11 and MX-13 engines.

The 2018 Kenworth Council members are: Chairman Matt Allen, Inland Kenworth-US (Fontana CA); Mike D'Agostini, NorCal Kenworth (Sacramento CA); Jeff Minter, Wisconsin Kenworth (Madison WI), a division of CSM Companies; Terry Stalter, Central Illinois Trucks, (Normal IL); Zach Newton, MHC Kenworth (Kansas City MO); and Kenworth Dealer Council representative Scott Oliphant, Kenworth of Louisiana (Gray LA).

Kenworth dealers provide support for PACCAR MX-13 and MX-11 engines through certified technicians, well-stocked PACCAR MX parts inventory, extensive service hours, and excellent service turnaround time.

The fuel-efficient PACCAR MX-13 engine is rated up to 510 hp and 1,850 ft-lbs of torque and is available for Kenworth Class 8 trucks. The 10.8-liter PACCAR MX-11 engine provides low-end power for applications requiring up to 430 hp and is rated at 1,650 ft-lbs of torque. The PACCAR MX-11 also provides a 400-lb weight advantage over 13-liter engines, which supports enhanced payload capacity.



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