

TRAILER BODY BUILDERS®

REACHING MANUFACTURING & DISTRIBUTING EXECUTIVES

November 2015

BUILDERS®

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New Trucks, New Technology

Plus:
NTDA
Convention
Report

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Trailer, truck, & body OEMs

Ox Bodies has added **Gene Dorsey** in the newly created position of Ox trailers sales manager responsible for all sales of Trail Ox Series end-dump trailers. Dorsey has more than 20 years of industry experience, most recently with **Clement Industries** and **Warren Truck & Trailer**.

Fontaine Heavy-Haul has hired **J Cliff Denson** as vice-president of operations, a newly created position. Before joining Fontaine as vice-president of research and development in 2013, he began his transportation career at **General Motors**. Fontaine Heavy-Haul also has hired **John R Smith** as a project engineer. Smith joined the Fontaine team as part of the research and development group in January 2014.

Spartan Motors Inc announced that **John Slawson** has joined the firm as president of the Spartan Emergency Response business unit. He most recently served as president and chief executive officer of **Horton Emergency Vehicles**, a manufacturer of ambulances and a member company of **Allied Specialty Vehicles (ASV)**. Slawson succeeds **Dan Slater** as Spartan Emergency Response president.

Component manufacturers

Randy Reid has joined **Maxon Lift Corporation** as national account manager and will also be serving as a district sales manager for the Northwest Region. With more than 30 years of industry experience, he previously held several positions as a parts, used trailer, product, sales, and regional manager.



Randy Reid

Consolidated Metco Inc (ConMet) has named **Beto Dantas** as its new vice-president of marketing, strategy, and innovation, a newly created role. Dantas previously spent almost 10 years in business development, strategy, and innovation leadership roles at **Flextronics International**, an electronics manufacturing services provider.

Fleet Engineers Inc has promoted **Gary Roberts** to business development manager. Roberts has been with the firm since 2000 and most recently served as engineering manager. **Jason Cantu** has been promoted to strategic account manager from his previous role as regional sales manager. **Kevin Leandro** has joined the company as Northeast regional sales manager. He has a background in the trucking industry ranging from truck sales to owning a small fleet. Fleet Engineers sales veteran **Mark Tyler**, a regional sales manager since 2003, will manage a larger sales territory that has added Alabama, Georgia, Kentucky, Mississippi, and Tennessee.

2-IN-1 air combination assemblies offered

Phillips Industries' new 2-IN-1 air combination assemblies spiral-wrap emergency and service air lines together into a clean and organized package. Assemblies in 12-, 15-, and 20-foot lengths include a hanging clamp and stainless steel clip for easy installation.

The Phillips blue and red rubber air lines are outfitted with tractor end swivel fittings for simple installation, spring guards for strain relief, and large color-coded handle grips for easy coupling and uncoupling. All Phillips air lines provide excellent abrasion resistance; resist cracking, kinking, and weathering; and are SAE J1402-compliant.

Red and blue rubber air lines are also available in combination 3-IN-1 and 4-IN-1 electrical and air assemblies. These assemblies are also spiral-wrapped for a clean, organized look and come in various configurations to meet user requirements. Access www.phillipsind.com for more information.

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