

Bergstrom Opens Retail Store | HDAW 2017 Announces Speakers

# TRUCK **PARTS & SERVICE**

THE AFTERMARKET AUTHORITY

## Growing with the times

HOW DISTRIBUTORS CAN TACKLE AN EVER-CHANGING BUSINESS MODEL



DOTY Finalist:  
Weldon Parts **12**

The steady influence of electronic stability control **20**

SEPTEMBER 2016 | [WWW.TRUCKPARTSANDSERVICE.COM](http://WWW.TRUCKPARTSANDSERVICE.COM)



Randall  Reilly

## APRA Debuts Core Finder

The Automotive Parts Remanufacturers Association (APRA) introduces its new APRA Core Finder, the which the organization says allows its members to quickly and easily locate difficult to find cores.

APRA says using the system works as follows:

- Members provide APRA with detailed information about the cores they most commonly need
- APRA quickly distributes the

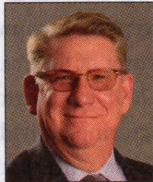
requests to participating APRA core supplier members in good standing

- APRA core suppliers review the requests and may directly contact member to reach a solution

APRA says interested parties (members and core suppliers) can sign up for APRA Core Finder by emailing [cores@apra.org](mailto:cores@apra.org), or visiting [www.apra.org/CoreFinder](http://www.apra.org/CoreFinder).

## People In The News

- Yokohama Tire Corporation (YTC) has promoted Dan Funkhouser to senior director of commercial sales.



Funkhouser

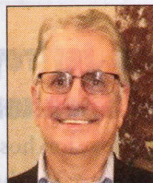
- Dan Young has been named product manager for steering and trailer products at Dayton Parts.



Meirick

- Reyco Granning has promoted Christy Meirick to director of Aftermarket Sales. Meirick succeeds Steve Denny, who has retired.

- SmartTruck has appointed Dean Ford as regional sales director.



Ford

- Phillips Industries has hired Thomas "Tom" Begin to fill the new role of director of innovation and emerging technologies.

- Don Holt, former executive at Hastings Diesel Service and past president of the Council of Fleet Specialists (CFS), has died. He was 70.

- Steve Boyer, president of Fontaine Modification Vocational Services, has left the company to work on a special project for Fontaine's parent company, Marmon Highway Technologies. Dan Sacconi also has been named general manager of the new Fontaine Modification's new facility in Avon Lake, Ohio.

- Total Truck Parts has promoted Dale Haywood, formerly transit sales manager, to director of marketing.